

Enerflex Ltd. and Exterran Corporation to Combine, Creating a Premier Integrated Global Provider of Energy Infrastructure and Energy Transition Solutions

September 8, 2022



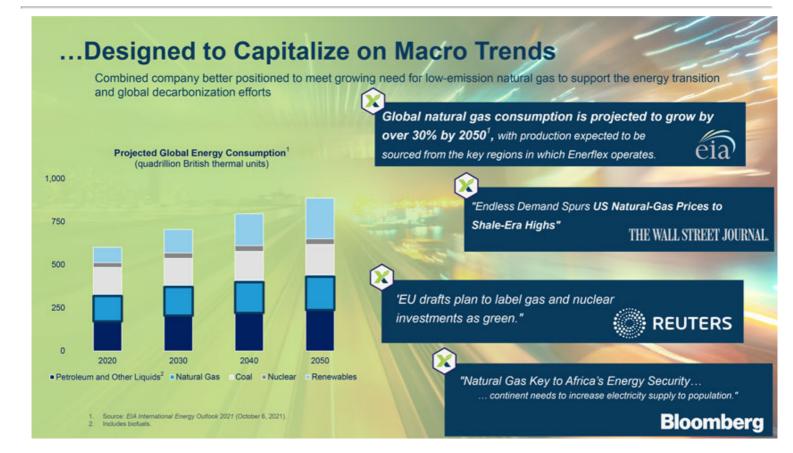
ALL FIGURES HEREIN PRESENTED IN US DOLLARS UNLESS OTHERWISE NOTED

Strategic and Transformational Transaction...

Enerflex to acquire Exterran, creating a premier integrated global provider of energy infrastructure and energy transition solutions1



closing of the Transaction is subject to obtaining regulatory approvals and approval by shareholders of Enerflex and Externan and satisfying other conditions that are customary for a transaction of this which are fully described in the Merger Agreement that has been entered into by Enerflex, Enerflex US Holdings Inc., and Externan (the "Merger Agreement") and is available under Enerflex's SEDAR e at www.sedaccom. accretion subject to final purchase price allocation upon closing.



...Including the Emerging Energy Transition

Enerflex has proven expertise in delivering modular solutions for global decarbonization efforts

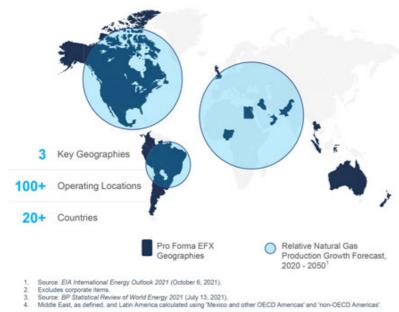
			Ma	arket Potential of Carbon	Capture, U	tilization, and Storage
High	Relative Enerflex Total Addressable Market	Electrification		Capital Expenditures • To meet Sustainable Developer annum of new CCUS co US\$650B of CCUS-related	apture capacity	between US\$375B and
ainty ¹	-			Annual CCUS Capture Between 2.5 gigatonnes ³ an capture capacity expected b	d 3.1 gigatonn	es ⁴ of annual CCUS
Market Certainty	Bioenergy (6) CCUS			Total Addressable Mar Significant value potential, v \$2T by 2040 ⁵		ket potentially reaching
	Green H ₂ Packaging	ue H ₂ Compression O		Supportive Public Poli Geographic-specific legislat Act, should promote investm	ion, including th	he US Inflation Reduction
Low De	veloping Customer Relation	ships ¹	Mature	19. CT 41. (1) 1 - CT 41.	150+	CCUS Projects
1. Based on Enerfie	r internal analysis			Proven Expertise	3MM HP	e-Compression Installed
 Source: ATB Capital Markets Inc. "Bet on CCUS as a Vehicle to Reach Climate Goals" (March 17, 2021). Source: Wood Mackenzie. 				- Floven Expertise	20+	Bioenergy Projects
	oon Capture, Utilization and Storage". bil "Energy Factor".				110,000 HP	Hydrogen Compression Installed

Outlook for Combined Company Has Improved Considerably since Transaction Announcement

1 Resilient and diversified business	Strong business performance and robust bookings and backlog across combined portfolio
Significant synergy capture	~US\$60MM in annual run-rate synergies identified through
	rigorous pre-integration planning
3 Accelerated deleveraging	Anticipate bringing bank-adjusted net debt to EBITDA ratio to below 2.5 times within 12 to 18 months of closing
•	
4 Energy transition momentum	Robust demand for natural gas and constructive public policy continues to drive energy transition initiatives forward

Enhanced Diversification across Key Growth Regions

Diversification achieved through highly complementary business lines and expanded offerings to a broader base of customers





- 1. Combined business footprint aligns with global natural gas growth areas
- Middle East accounts for ~40% of the world's proven natural gas reserves³, with the region's natural gas production projected to increase by ~25% by 2050¹⁴
- Latin American natural gas production is projected to increase by ~25% by 2050¹⁴

Operationally Advantaged

Transaction will enhance Enerflex's scale and expand its depth of technical expertise

Product Lines

Energy Infrastructure

Critical energy infrastructure that Enerflex owns, operates, and manages under contract to enable its customers' operations

Engineered Systems

Sale of customized modular natural gas-handling and low-carbon solutions

Exterran brings expanded capabilities which enable deeper removal of NGLs, oil processing technology, and water treatment applications

After-market Services

Installation, commissioning, O&M, and parts

Global support for all product lines



Transaction Overview





Exterran Acquisition Overview

Creates a Premier Integrated Global Provider of Energy Infrastructure

- Geographic balance with ~25-35% of revenues from each of North America, the Middle East, and Latin America
- Accesses a larger, more diverse opportunity set for global energy infrastructure and energy transition solutions

Accelerates Growth of Recurring Revenues

- Approximately doubles adjusted EBITDA, with ~20% EPS¹ accretion and ~11% CFPS accretion for Enerflex shareholders
- Accelerates asset ownership strategy, with >70% of the combined entity's pro forma gross margin from recurring sources, strengthening its margin profile and reducing cyclicality

Significantly Improves Efficiencies

- Consolidation drives significant operational and SG&A synergies
- Revised target of at least US\$60MM of annual run-rate synergies within 12 to 18 months of closing

Enhanced Size and Scale

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- Meaningfully enhanced scale with pro forma 2023e adjusted EBITDA of US\$380MM to US\$420MM, inclusive of synergies
- Significant cash flow in 2023+ provides capital allocation flexibility; Enerflex will prioritize balance sheet strength, sustainable shareholder returns, and disciplined growth

Long-term Stable Capital Structure

- Fully committed debt capital structure of US\$700MM revolving credit facility and US\$925MM High-yield Bridge/High-yield Notes supports full repayment of existing notes and revolving credit facilities
- Targeting <2.5x bank-adjusted net debt to EBITDA within 12 to 18 months of closing

Commitment to Sustainability

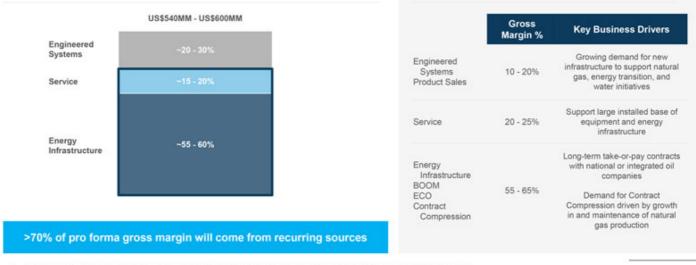
- Combined entity's business lines, including energy transition and water solutions, reinforce its commitment to sustainability
- Products support a global transition toward a lower carbon future

1. EPS accretion subject to final purchase price allocation upon closing.

Accelerated Growth in Recurring Gross Margin

Increased contribution from recurring sources enhances business resiliency

2022e Pro Forma Gross Margin before Depreciation and Amortization¹



1. Non-IFRS measure that is not a standardized financial measure under IFRS and may not be comparable to similar non-IFRS measures disclosed by other issuers.

Synergies Accelerate Cash Flow Generation

Expect to capture at least US\$60MM annual run-rate synergies from operational efficiencies and reductions in overhead

Overhead

 Optimized structuring of management and corporate support teams

Operating Efficiencies

- Economies of scale in information technology, consulting, and advertising
- Optimized travel, education, and training expenses

Other

- · Reduced board of director and governance fees
- · Economies of scale in audit and tax fees

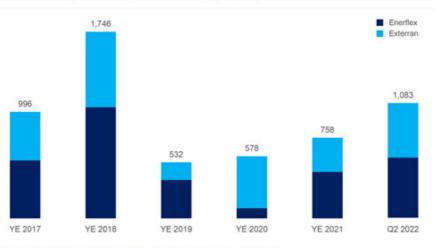


Expected to be realized within 12 to 18 months of closing

Engineered Systems Backlog Provides Earnings Visibility

Strong market fundamentals are driving solid Engineered Systems bookings and a growing backlog

- · Backlog is monitored as an indicator of future revenue and business activity levels for Engineered Systems
- · Backlog is typically converted to revenue in ~12 to 18 months, and cancellations from backlog have historically been ~1%
- Combined backlog of ~US\$1,083MM² as of June 30, 2022 grew by 75% or US\$463MM year-over-year
- · Enerflex recorded ~US\$243MM² in bookings in Q2 2022 and grew its backlog to ~US\$571MM2 as of June 30, 2022 - the Company's largest backlog in three years
- Enerflex has recorded ~Cdn\$175MM of bookings in Q3 2022 to date



Combined Engineered Systems Backlog² (US\$MM)

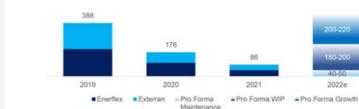
Note: Enerflex figures converted to USD figures at period-end FX rates of 0.7981 for 2017, 0.7322 for 2018, 0.7712 for 2019, 0.7849 for 2020, 0.7917 for 2021, and 0.7752 for Q2 2022. Source: Company records from 2011 to Q2 2022. Backlog and bookings figures per Enerflex and Externar's respective public filings.

2022 Capital Spending Overview¹

Large 2022 capital program is expected to deliver several high-quality projects, which are underpinned by long-term contracts

Total capital expenditures and work-in-progress spending of US\$420MM to US\$470MM planned for 2022

Committed Capital Expenditures and Work-in-progress (\$US MM)



•	Growth capital and work-in-progress expenditures for projects that are underwritten by contracted payments

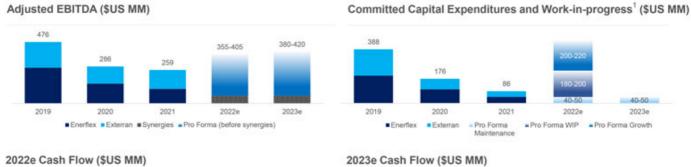
· Work-in-progress relates to in-flight manufacturing projects, including the construction of finance leases



Source: Enerflex and Externan as per reported financials as at December 31, 2021, 2020, and 2019. Enerflex figures converted to USD figures at period-end FX rates of 0.7712 for 2019, 0.7849 for 2020, and 0.7917 for 2021. 1.

Pro Forma Outlook

Funding of in-flight growth projects will result in near-term call on cash before meaningful excess cash flow generation in 2023+





e: Synergy capture is subject to timing considerations of being realized within 12 to 18 months of closing. Work-in-progress relates to in-flight manufacturing projects, including costs related to the construction of finance leases. Enerflex figures converted to USD figures at period average FX rates of 0.7536 for 2019, 0.7454 for 2020, and 0.7978 for 2021. Does not include discretionary growth capital expenditures. Note 1.

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Capital Structure

Long-term, stable capital structure with ample liquidity

Capital Structure

- US\$700MM 3-year secured Revolving Credit Facility
 - Favourable covenant structure1
- US\$925MM 5-year High-yield Bridge Facility potentially replaced by high-yield bond issuance
 - Committed Bridge Facility provides interim financing to support the takeout of the existing Externan credit facility, Externan highyield notes, Enerflex private placement notes, Enerflex assetbased facility, and all associated costs and fees
 - Permanent financing expected through high-yield notes issuance prior to Transaction closing

Credit Ratings

· S&P and Fitch have assigned initial credit rating for pro forma Enerflex at BB- (stable)

	June 30, 2022			
US\$ millions	Enerflex	Exterran	Pro Forma ²	
Total Secured Debt	21	336		
Total Unsecured Debt	250	350		
New Revolver / New Bridge Facility			984	
Total Debt	271	686	984	
Cash	114	57	102	
Net Debt	157	629	882	
Total Debt / LTM Q2 2022 Adjusted EBITDA ³	2.1x	4.2x	2.8x	
Net Debt / LTM Q2 2022 Adjusted EBITDA ³	1.2x	3.9x	2.5x	

- Bank-adjusted total net debt to EBITDA covenant of 4.5x to step down to 4.0x by the fourth quarter of 2023. Combined statement of financial position as at June 30, 2022 presents the financial positions of Enerliex and Externan giving pro forma effect to the Transaction as if these events occurred on June 30, 2022; Enerliex Squares down and C.7760 at June 30, 2022. Includes US\$60MM of estimated run-rate synergies expected to be realized within 12 to 18 months of closing. 1.
- 3.

Post-transaction Capital Allocation Priorities



Maintain strong balance sheet and ample liquidity

Targeting bank-adjusted net debt to EBITDA of less than 2.5x within 12 to 18 months of closing



Pay a sustainable dividend



Focus disciplined growth investments on full-cycle earnings and return of capital to shareholders



accelerate the return of capital to shareholders once leverage target is achieved



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Advisory Statements





ADVISORY REGARDING FORWARD-LOOKING INFORMATION

This presentation contains forward-looking information within the meaning of applicable Canadian securities laws and within the meaning of the safe harbor provisions of the US Private Securities Lägation Reform Act of 1995. These statements relate to the respective Management expectations about future events, results of operations, and the future performance (both financial and operational) and business prospects of Eneffex, Externar, or the combined entity. All statements of historical fact are forward-looking statements. The use of any of the words "anticipate", "future", "plan", "contemplate", "continue", "extirnate", "expect", "extend", "propose", "might", "map", "util", "shall", "contemplate", "continue", "extirnate", "externat", "propose,", "might", "map", "util", "shall", "downed-looking information pertaining to: the closing of the Transaction and the timing associated therewith; at raticipated financial performance of the combined entity, including its expected gross margin; the expected unn-rate symptemicies to be achieved as a rescision and the timing associated therewith; at raticipated shareholder value; expected accretion to adjusted EBTOA, cash flow persistion and scive expenditures, including the amount and nature thereof. Engineered Systems bookings and backlog; crude oil and natural gas prices and the impact of the ransaction and the oil and gas includity; teach in the activity levels do retains rouked; expectations in respect of exceess cash flow following closing of the Transaction; laws, and income taxes; expectations and governance, and energy furshion matters; the necessary approvals including the approval closing and backlog; crude oil and natural gas prices and the integrate of the transaction; base and one second the statements, including position in the Energy Services markets; expectations reparting in the respected downed backlog; crude oil and case; expectations reparting thure dividends; expected as anotatic; teasenal variations in the activity products in the activity products in

made by Enerflex and its perception of trends, current conditions, and expected developments, as well as other factors that are believed by Enerflex to be reasonable and relevant in the circumstances and in light of the Transaction. All forward-looking information in this presentation is subject to important risks, uncertainties, and assumptions, which are difficult to predict and which may affect Enerflex's operations, including, without limitation: the satisfaction of dosing conditions to the Transaction in a timely manner, if at all, receipt of all necessary regulatory and/or competition approvals on terms acceptable to Enerflex and Externar, the impact of economic conditions, including volatility in the price of crude oil, natural gas, and other laws and regulations, business disruptions resulting from the orgging COVID-19 pandemic; the ability to continue to build and improve on proven manufacturing capabilities and innovate into new product lines and markets, increased competition, in sufficient function, including information risks, uncertainties, and other laws and regulations; business disruptions resulting from the orgging COVID-19 pandemic; the ability to continue to build and improve on proven manufacturing capabilities and innovate into new product and state metrics, increased competition, in sufficient function, as a result of such nown and unknown risks tactors should not be construid as exhaustive. While Enerflex believes that there is a reasonable basis for the forward-looking information included in this presentation should not be undur relied upon as a number of factors could cause actual results to differ material from those expression and related thing for completion of the Transaction; including the volatility of thereflex and Externan to timely receive any necessary regulatory, shareholder, stock exchange, lender, or other thirdy-party approvals to satisfy the closing administration of the Transaction; interlinger risk the ability to complete the Transaction, including the volatility of

The forward-looking information contained herein is expressly qualified in its entirety by the above cautionary statement. The forward-looking information included in this presentation is made as of the date of this presentation and, other than as required by law, Enerflex disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events, or otherwise. This presentation and its contents should not be construed, under any circumstances, as investment, tax, or legal advice.

FUTURE-ORIENTED FINANCIAL INFORMATION

This news release contains information that may constitute future-oriented financial information or financial outlook information ("FOFI") about Enerflex, Externan, and the combined entity's prospective financial performance, financial position, or cash flows, including annual run-rate synergies, adjusted EBITDA, capital expenditures, total expenditures, gross margin, and bank-adjusted net debt to EBITDA ratio, all of which is subject to the same assumptions, risk factors, limitations, and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be impressive or inaccurate and, as such undue reliance should not be placed on FOFI. Enerflex, Externan, or the combined entity's adual results, performance, and achievements could differ materially from those expressed in, or implied by; FOFI. Enerflex and Externan have includee FOFI in this presentation in order to provide readers with a more complete perspective on the combined entity's future operations and Management's current expectations regarding the combined entity's future performance. Readers are cautioned that such information may not be appropriate for other purposes. FOFI contained herein was made as of the date of this presentation. Unless required by applicable laws, Enerflex and Externan do not undertake any obligation to publicly update or revise any FOFI statements, whether as a result of new information, future events, or otherwise.

NO OFFER OR SOLICITATION

This presentation is for informational purposes only and is neither an offer to purchase, nor a solicitation of an offer to sell, any securities or the solicitation of any vote in any jurisdiction pursuant to the proposed Transaction or otherwise, nor shall there be any sale, issuance, or transfer of securities in any jurisdiction in contravention of applicable law. No offer of securities shall be made, except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

ADDITIONAL INFORMATION AND WHERE TO FIND IT

In connection with the proposed Transaction, Enerflex and Externan have field and will file relevant materials with the SEC. These materials include a Registration Statement containing a proxy statement/prospectus on appropriate form of related matters. The Circular contains a detailed description of the Transaction and is available under Enerflex's SEDAR profile at <u>www sedar corn</u>, on EDGAR at <u>www sedar corn</u>, and on Enerflex's website at <u>www enerflex corn</u>. INVESTORS AND SHAREHOLDERS ARE URGED AND ADVISED TO READ THE PROXY STATEMENT/PROSPECTUS AND/OR THE CIRCULAR CAREFULLY BECAUSE IT CONTAINS IMPORTANT INFORMATION ABOUT THE TRANSACTION AND THE PARTIES TO THE TRANSACTION. The definitive proxy statement, the preliminary proxy statement, and ofher relevant materials in connection with the Transaction and is available under sectors are of charge at the SEC's website at <u>www.sec.gov</u>, and with SEDAR, may be obtained free of charge form the SEDAR website at <u>www.sec.gov</u>. and on Eneffex's website at <u>www.sec.gov</u>, and with SEC, may be obtained free of charge at the SEC's website at <u>www.sec.gov</u>, and with SEDAR, may be obtained free of charge form the SEDAR website at <u>www.sec.gov</u>, and with SEC and SEDAR may also be obtained free of charge at the SEC's website at <u>www.sec.gov</u>, and with SEDAR, may be obtained free of charge form Eneffex's website at <u>www.sec.gov</u>. Anternatively, these documents, when available, can be obtained free of charge at the Centers. With the SEC and SEDAR may also be that and the set of charge at the SEC's website at <u>www.sec.gov</u>. Anternatively, these documents field by Eneffex ubox intuin request to Eneffex ubox intuin request to Eneffex. U.d., Atm: Investor Relations, Suite 904, 1331 Macleod Trail SE, Calgary, Alberta, Canada T2G 0K3, or by calling 1 (403) 387-6377. The documents field by Externan with the SEC may be obtained free of charge at <u>www.secternan.com</u>. Alternatively, these documents, when available, can be obtained free of charge from Externan upon written request

PARTICIPANTS IN THE SOLICITATION

Enerflex, Externan, and their respective directors and executive officers may be deemed, under SEC rules, to be participants in the solicitation of proxies from Externan's shareholders in connection with the Transaction. Information about Externan's directors and executive officers and their ownership of Externan's securities is set forth in Externan's definitive proxy statement on Schedule 14A filed with the SEC on March 17, 2021, and may also be obtained free of charge at Externan's website at <u>www.edernan.com</u>. Alternatively, these documents can be obtained free of charge from Externan's upon written request to investor relations@externan.com or by calling +1.281.836.7000. You may obtain information about Externan's website at <u>www.edernan.com</u>. Alternatively, these documents can be obtained free of charge from Externan's tabined free of charge from Externan's upon written request to investor relations@externan.com or by calling +1.281.836.7000. You may obtain information about freeffex's exclusive officers and directors in Externany also be obtained free of charge from Externany. These documents may be obtained free of charge from Externany also be obtained free of charge from Externany. These documents may be obtained free of charge from Externany also be obtained free of charge from Externany. Alternatively, these documents can be obtained free of charge from Externany also be obtained free of charge from Externany. Alternatively, also be obtained free of charge from Externany also be obtained free of charge from Externany. Alternatively, also be obtained free of charge from Externany also be obtained free of charge from Externany also be obtained free of charge from Externany also be also free of the proxy statement request to Externany. Alternatively, also for 77. Additional information regarding the interests of all such individuals in the proposed Transaction is included in the proxy statement relating to the Transaction as filed with the SEC, as amended.

NON-IFRS AND OTHER FINANCIAL MEASURES

Throughout this presentation and in other materials disclosed by the Company, Enerflex employs certain measures to analyze its financial performance, financial position, and cash flow. These non-IFRS measures are not standardized financial measures disclosed by other issuers. The non-IFRS measures should not be considered to be more meaningful than generally accepted accounting principles measures which are determined in accordiance with IFRS, such as net examining (loss), EBIT, and EBITDA, as indicators of EBIT, and EBITDA, as indicat

These non-IFRS and other financial measures have been described and presented in order to provide shareholders, potential investors, and analysts with additional measures for assessing the performance of Enerflex. Externan, and, where applicable, the pro-forma expectations of the comma difference of the should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS. See "Non-IFRS Measures" in Enerflex's NDBA for the three and issues and unset of the source of the comma difference of the source of the so

Adjusted EBITDA

The Company's results include items that are unique and items that Management and users of the financial statements adjust for when evaluating the Company's performance and results. The presentation of adjusted EBITDA should not be considered in isolation from EBIT or EBITDA, as determined under IFRS. Adjusted EBITDA is a non-IFRS measure and may not be comparable to similar non-IFRS measures disclosed by other issuers.

The items that have been adjusted historically for presentation purposes relate generally to five categories.

1. Impairment or gains on idle facilities, excluding rental asset impairments

2. Severance costs associated with restructuring activities and cost reduction initiatives undertaken in response to the COVID-19 pandemic

3. Grants received from federal governments in response to the COVID-19 pandemic

4. Transaction costs related to mergers and acquisitions activity

5. Share-based compensation

Enerflex has presented the impact of share-based compensation as it is an item that can fluctuate significantly with share price changes during a period based on factors that are not specific to the long-term performance of the Company. Management believes that identification of these items allows for a better understanding of the underlying operations of the Company based on the current assets and structure.

Gross Margin before Depreciation and Amortization

Gross margin before depreciation and amortization is a non-IFRS measure defined as gross margin excluding the impact of depreciation and amortization. The historical costs of assets may differ if they were acquired though acquisition or constructed, resulting in differing depreciation. Gross margin before depreciation and amortization is useful to present the operating performance of the business before the impact of depreciation that may not be comparable across assets. Net Debt

Net debt is a non-IFRS measure defined as short- and long-term debt less cash and cash equivalents. Net debt is a commonly used non-IFRS measures to assess overall indebtedness and capital structure. Net debt is a non-IFRS measure to assess everall indebtedness and capital structure.

